



MerrimackHealth

LAWRENCE HOSPITAL

Provider: Merrimack Health Lawrence Hospital

Location: Lawrence, Massachusetts

www.lawrencegeneral.org

CASE STUDY

From Crisis to Resilience: Merrimack Health Lawrence Hospital's Cyber Transformation

A Pillar of Community Healthcare

For over 150 years, Merrimack Health Lawrence Hospital has been a pivotal part of the Merrimack Valley and Southern New Hampshire communities. As a private, nonprofit community hospital, Lawrence Hospital provides exceptional care. Most recently, it expanded by acquiring Holy Family Health in Methuen and Haverhill, further solidifying its role as a leader in community healthcare.

Addressing Cybersecurity Vulnerabilities

In 2020, Merrimack Health Lawrence Hospital faced a significant ransomware attack during the SolarWinds global breach. The incident highlighted gaps in the hospital's cybersecurity program, impacting both productivity and financial resources. The organization learned firsthand the importance of investing proactively in cybersecurity measures.



In 2020,
we felt the
wrath of not
having robust
cybersecurity
in place and
learned that
the ROI is
much better
with **proactive
investment.**

JOHN MOURIKAS

Director of Information
Technology

With limited internal cybersecurity expertise and increasing threats, Merrimack Health Lawrence Hospital needed a partner to help establish a comprehensive, proactive security program.

Building a Resilient Cybersecurity Program

Merrimack Health Lawrence Hospital partnered with Fortified Health Security to develop and expand its cybersecurity program. Starting with immediate incident response and remediation following the attack, Fortified worked closely with hospital leaders to build a tailored and collaborative solution:

Centralized Command and Visibility

Fortified's Central Command platform became a game-changer for the hospital, providing real-time alerts, reports, and the ability to take immediate action via mobile devices.

Proactive Security Controls

Initiatives included endpoint hardening, implementing SentinelOne, establishing a Security Information and Event Management (SIEM) system, and integrating a 24/7 Security Operations Center (SOC).

Continuous Growth

Merrimack Health Lawrence Hospital engaged in annual penetration testing, patching programs, and incident response tabletop exercises to ensure an ever-improving security posture.

Virtual CISO (vCISO) Services

Fortified provided expert leadership through a dedicated vCISO, collaborating weekly with the hospital's internal team to refine strategies and implement best practices.

Results That Matter

Enhanced Cybersecurity Maturity

Since partnering with Fortified, Merrimack Health Lawrence Hospital has significantly matured its cybersecurity program. Regular cadence meetings, proactive initiatives, and cutting-edge tools ensure a fortified defense against emerging threats.

Improved Incident Response and Recovery

The collaboration enabled the organization to recover swiftly from incidents and implement measures to prevent future disruptions.

Operational Efficiency

Central Command streamlined operations, consolidating tools and services into a single platform accessible on the go.

Cost Savings

By investing proactively, the hospital reduced its cyber insurance premiums by 15% while achieving better protection and ROI.

Healthcare-Specific Expertise

Fortified's focus on healthcare ensured tailored solutions addressing Merrimack Health Lawrence Hospital's unique challenges, including patient safety and medical IoT security.

A Partnership That Protects and Strengthens

Merrimack Health Lawrence Hospital's partnership with Fortified Health Security exemplifies the power of collaboration in healthcare cybersecurity. Together, they've built a resilient program that prioritizes patient safety, operational continuity, and financial efficiency.



Fortified
is not just
outsourcing;
it's an actual
collaboration
where we
**grow and
strengthen
together.**

JOHN MOURIKAS

Director of Information
Technology



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