



3 Must-Ask Questions When Evaluating TPRM Solutions for Healthcare

Your Quick Reference Guide

Introduction

When your organization reaches the point where investing in a Third-Party Risk Management (TPRM) solution is critical, the next question is: **what should you actually look for?**

In healthcare, where risks are complex and the vendor landscape is limited, making the right choice matters. Most TPRM tools were not built for healthcare's unique environment – and even fewer drive **real** risk reduction.

Here are **three essential questions** to guide your evaluation process.



1

Is the Solution Healthcare-Specific?

Why it matters: Healthcare environments are complex—hospital networks, medical devices, and patient data create unique challenges. A healthcare-specific TPRM solution ensures a better fit.

Key Questions to Ask:

- How many healthcare clients do you currently serve?
- Have you assessed risks for medical devices?
- Can you show proven healthcare expertise?

Tip: A vendor lacking healthcare knowledge is unlikely to fully protect your organization.

2

Do You Need a Tool, a Service, or Both?

Why it matters: A tool alone won't fix resource gaps. Effective TPRM requires people, process, and technology working together. If resources are tight, consider a service-based option.

Key Questions to Ask:

- Do we have enough staff to run the TPRM program?
- Could a service partner help us better reduce risk?
- Will we realistically maximize the solution's value?

Tip: Managed services can drive real progress when internal teams are stretched thin.

3

What's the Plan for Vendor Follow-Up and Accountability?

Why it matters: Risk identification without remediation is ineffective. You need a solution that enforces vendor accountability.

Key Questions to Ask:

- Are vendor follow-up workflows included?
- How will vendors be held accountable for remediation?
- Will there be tracking and reporting on vendor responses?

Tip: Consistent follow-up is critical to turning risk assessments into action.



Next Step: Choosing a TPRM Solution That Drives Real Impact

Choosing the right TPRM solution is about more than checking a compliance box. It's about selecting a partner and a platform that fit your healthcare organization's real-world needs and can drive true risk reduction.

Fortified Health Security is dedicated to helping you find the right TPRM solution.

Contact us to learn more.
www.fortifiedhealthsecurity.com